



PSAGRIMEX JSC  
PHU SINH AGRICULTURE



COMPANY PROFILE · EST. 2008 · BINH PHUOC, VIETNAM

# From Vietnamese Cassava Fields to *World Industry.*

A Vietnamese manufacturer and exporter of tapioca powder, chips, starch and residue powder – milled to documented export grades for buyers who need every shipment to arrive exactly as promised.

TAPIOCA POWDER · CHIPS · STARCH · RESIDUE POWDER

INFO@PHUSINH.COM · +84 903 372 242

WWW.PHUSINH.COM

WHO WE ARE

# A Strong Link Between Farmers & Consumers

Vietnam is one of the world's great cassava origins, and Binh Phuoc province is its heartland. **PSAGRIMEX JSC** was established here in 2008 with a simple position in the chain: stand between the farmer and the global manufacturer, and make both sides better off.

Operating our own well-equipped factories lets us source quality cassava selectively at the farm gate, control every milling and grading step, and reduce cost for our clients – instead of trading whatever the market happens to offer.

Today our products reach manufacturers in food, feed, ethanol, paper, steel and automotive production, and our client list includes some of the most demanding buyers in the world – a trade learned over decades and honoured in every shipment.



HARVEST – BINH PHUOC CASSAVA ROOT

<p><b>18<sup>+</sup></b> YEARS IN THE TAPIOCA TRADE</p>	<p><b>35,000<sup>MT</sup></b> MONTHLY MILLING CAPACITY</p>	<p><b>7</b> DOCUMENTED PRODUCT GRADES</p>	<p><b>6</b> INDUSTRIES SERVED WORLDWIDE</p>
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ONE ROOT – POWDER, CHIPS, STARCH & FEED

WHAT DRIVES US

# Mission, Vision & Values



01

## Mission

To be a strong and close link between farmers and consumers – satisfying diversified and strict demands for products of top quality at a competitive price.



02

## Vision

To become the leading manufacturer and exporter of top-quality agricultural products from Vietnam, while strengthening the market reputation earned since 2008.



03

## Values

Competent management and hard work; top-quality products and services; and sustainable development that protects our country's natural resources and environment.

REFERENCES

## Buyers Who Came Back

Cargill Incorporated

FOOD & AGRIBUSINESS

Toyota Tsusho Corporation

TRADING & INDUSTRY

CJ Group

FOOD & BIO

San Miguel Corporation

FOOD & FEED

Pilmico Foods Corporation

FEED MILLING

KCC Corporation

INDUSTRIAL

We supply major multinational corporations – relationships renewed shipment after shipment, behind every one a simple promise of dependable grade and fair pricing.

# Quality, Kept Visible From Root to Shipment

**01** **Selective Sourcing**  
 Our buyers work close to the fields, choosing cassava roots at origin rather than from a trading floor. Quality starts before the root ever reaches the mill.



**02** **Milling & Grading**  
 Each line is milled and screened to grade, with starch, moisture, fiber, foreign matter and mesh size controlled and documented by lot. When your line needs a different target, we adjust the specification with care.



**03** **Export & Documentation**  
 From packing and inspection certificates to vessel loading, our export team manages the chain so your purchasing department works with one accountable counterpart.



WHERE IT GOES

## One Root, Six Industries

Cassava is modest in the field and remarkably capable in industry. Our clients put it to work across:

● Food production

● Animal feed

● Ethanol & biofuel

● Paper & corrugating

● Steel manufacturing

● Automotive

PRODUCT RANGE

# Various Grades. One Standard.

Every shipment leaves with its promise in writing – starch, moisture, fiber and foreign matter – and every figure can be tuned to your requirement. Seven export grades across four product lines follow, one to a page.

AT A GLANCE **Master Specification Index**

Product Index			
PSAGRIMEX JSC · EXPORT SPECIFICATION SUMMARY			
PRODUCT	STARCH (MIN)	MOISTURE (MAX)	CAPACITY / MONTH
Tapioca Powder · Grade 1	75%	13%	5,000 MT
Tapioca Powder · Grade 2	70%	14%	7,000 MT
Tapioca Powder · Grade 3	65%	14%	7,000 MT
Tapioca Chips · Grade 1	70%	13%	8,000 MT
Tapioca Chips · Grade 2	68%	14%	8,000 MT
Tapioca Starch	85%	13%	On request
Tapioca Residue Powder	45%	13%	On request

※ Specifications can be modified according to clients' requirements. Figures shown are standard export grades; full parameters – fiber, foreign matter, mesh, viscosity – are confirmed per contract with an inspection certificate issued for every lot.

# Tapioca Powder – Grade 1

01 / 07



## SPECIFICATION



Starch	75% min
Moisture	13% max
Fiber	2% max
Foreign matter	1% max

CAPACITY · 5,000 MT / MONTH

## USAGE & APPLICATIONS



Industrial applications where a cleaner, finer, higher-starch cassava powder is needed. Can be used as a cost-saving substitute for corn starch in adhesives, paper, textile sizing, binders, and some non-food processing.

- Adhesives, paper & textile sizing
- Industrial binders & non-food processing
- Cost-saving substitute for corn starch

## PACKING

PP woven or jumbo bags – to client requirement.

## TRADE TERMS

Specifications adjustable per contract · inspection certificate issued per lot.

# Tapioca Powder – Grade 2

02 / 07



## SPECIFICATION



Starch	70% min
Moisture	14% max
Fiber	5% max
Foreign matter	2% max

CAPACITY · 7,000 MT / MONTH

## USAGE & APPLICATIONS



Premium animal feed and some industrial uses. Good for livestock feed formulations because it provides carbohydrate energy, while still being cleaner than lower-grade powder.

- Premium compound animal feeds & livestock formulations
- Industrial processing – paper, textiles & binders
- Cleaner alternative to lower-grade powders

## PACKING

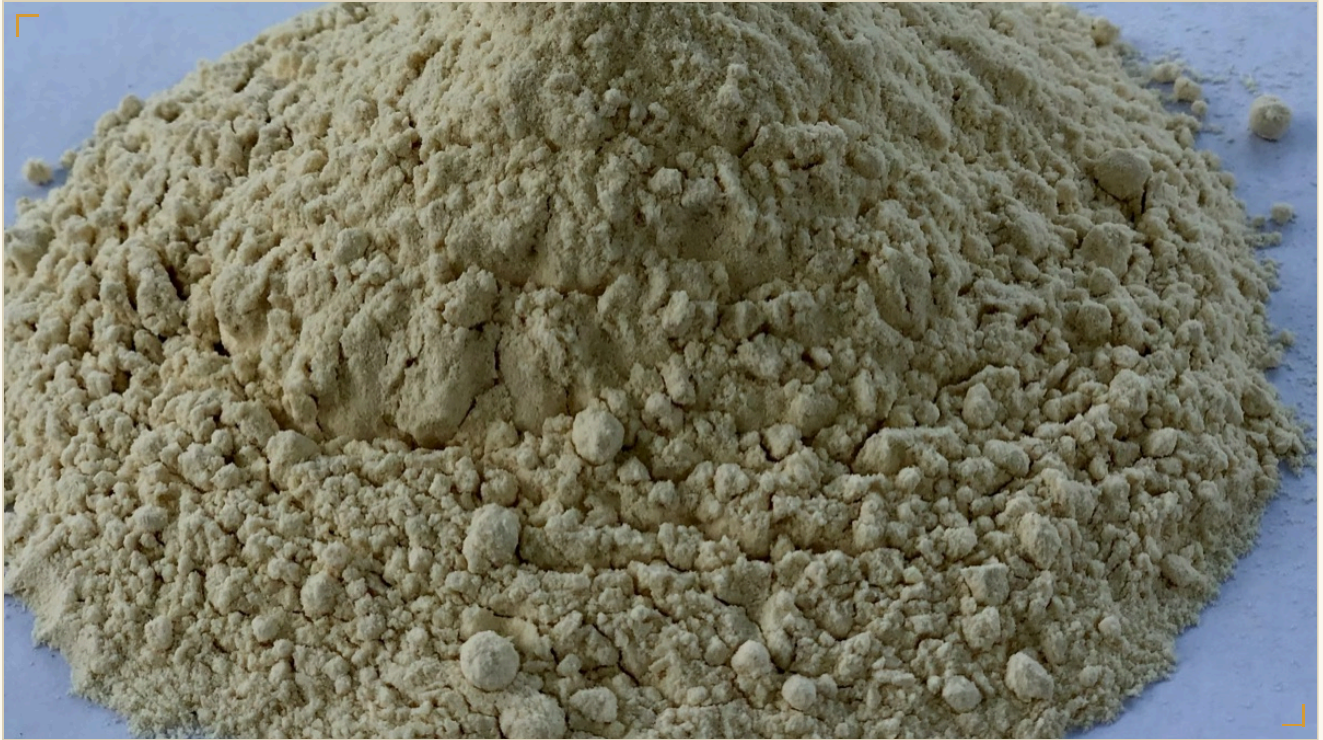
PP woven or jumbo bags – to client requirement.

## TRADE TERMS

Specifications adjustable per contract · inspection certificate issued per lot.

# Tapioca Powder – Grade 3

03 / 07



## SPECIFICATION



Starch	65% min
Moisture	14% max
Fiber	8% max
Foreign matter	3% max

CAPACITY · 7,000 MT / MONTH

## USAGE & APPLICATIONS



Mainly animal feed. Lower starch and a higher fiber and impurity level make it better suited to feed, pellet binding, and low-cost industrial use than to refined food use.

- High-energy compound animal feeds
- Pellet binding & feed milling
- Low-cost industrial applications

## PACKING

PP woven or jumbo bags – to client requirement.

## TRADE TERMS

Specifications adjustable per contract · inspection certificate issued per lot.

# Tapioca Chips – Grade 1

04 / 07



## SPECIFICATION

Starch	70% min
Moisture	13% max
Fiber	8% max
Foreign matter	3% max
Form	Pieces

CAPACITY · 8,000 MT / MONTH

## USAGE & APPLICATIONS

Food or industrial purposes. Can be used for food processing where chips are later milled or cooked, or as raw material for starch, flour, glucose syrup, ethanol, and fermentation industries.

- Food processing – milling, cooking & ingredient preparation
- Raw material for starch, flour & glucose syrup
- Ethanol & fermentation industries

## PACKING

Bulk or bagged loading – to client requirement.

## TRADE TERMS

Specifications adjustable per contract · inspection certificate issued per lot.

# Tapioca Chips – Grade 2

05 / 07



## SPECIFICATION



Starch	68% min
Moisture	14% max
Fiber	10% max
Foreign matter	3% max
Form	Slices

CAPACITY · 8,000 MT / MONTH

## USAGE & APPLICATIONS



Usually ethanol production and animal feed. More suitable for energy and feed markets, where appearance and purity are less strict than Grade 1.

- Ethanol & biofuel production
- Compound animal feeds
- Distillery feedstock

## PACKING

Bulk or bagged loading – to client requirement.

## TRADE TERMS

Specifications adjustable per contract · inspection certificate issued per lot.

# Native Tapioca Starch

06 / 07



## SPECIFICATION



Starch	85% min
Moisture	13% max
Fiber	1% max
Foreign matter	1% max
Viscosity	700 BU min
Whiteness	90% min
pH	4 – 7

## USAGE & APPLICATIONS



Our most refined and versatile product. In food it works as a thickener, stabilizer and gluten-free ingredient; in industry it goes into paper, textiles, adhesives, pharmaceuticals, cosmetics, biodegradable packaging, and building materials.

- Food – thickener, noodles, sauces, bakery, confectionery & tapioca pearls
- Paper, textiles, adhesives & pharmaceuticals
- Cosmetics, biodegradable packaging & building materials

CAPACITY · ON REQUEST

## PACKING

PP woven or jumbo bags – to client requirement.

## TRADE TERMS

Specifications adjustable per contract · inspection certificate issued per lot.

# Tapioca Residue Powder

07 / 07



## SPECIFICATION



Starch	45% min
Moisture	13% max
Fiber	21% max
Foreign matter	3% max

AVAILABLE · POWDER (MEAL) & PELLETS

## USAGE & APPLICATIONS



A by-product of starch extraction, still rich in starch and fiber. Mainly used for animal feed, feed pellets, biomass fuel and fertilizer – and sometimes incense sticks or mosquito coils.

- Animal feed & feed pellets
- Biomass fuel, compost & fertilizer
- Incense sticks & mosquito coils

## AVAILABLE FORMS

Residue powder (meal) & residue pellets.

## TRADE TERMS

Bulk or bagged loading · specifications adjustable per contract · inspection certificate per lot.



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GET A QUOTE

# Tell Us Your *Specification.*

Send your target specs, monthly volume, destination port and preferred incoterm. We answer with a firm offer, practical timing, and the details your team needs to move – usually before the day ends.

Manufacturer & exporter of Vietnamese tapioca — *powder, chips, starch & residue* — milled to documented export grades, shipment by shipment, since 2008.

SELECTIVE SOURCING · MILLING & GRADING · EXPORT & DOCUMENTATION

## Phone / WhatsApp

+84 903 372 242  
+1 669 292 8505

## Email

info@phusinh.com  
jp@phusinh.com

## Head Office

215A4 Nguyen Van Huong Street,  
An Khanh Ward, Hochiminh City, Vietnam

## Factory

Hamlet 7, Nha Bich Village,  
Dong Nai Province, Vietnam

## WHAT TO INCLUDE IN YOUR INQUIRY

- Product and grade (e.g. PS-TP-01)
- Target specifications, if they differ from standard
- Monthly volume and contract duration
- Destination port and preferred incoterm